



Australian Prudential Regulation Authority

# **Life Insurance Market Statistics**

## **June 2000**

The Australian Prudential Regulation Authority (APRA) collects these statistics from the financial services industry and publishes them to provide general information on industry trends. APRA uses its best endeavours to present the information that it receives accurately.

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# LIFE OFFICE MARKET REPORT

Source: APRA Market Statistics and Asset Diskette, APRA Quarterly Superannuation Trends

Year ended 30 June 2000

## Total Business

Assets	Premium Income	Companies
\$ 190.3 b	\$ 37.4 b	43

## Super Assets in Life Offices

Super Assets Managed by Life Offices

% of Life Office Assets Backing Australian Liabilities

% of All Super Assets

	Jun-00	Jun-99
Super Assets Managed by Life Offices	\$ 152.3 b	\$ 137.2 b
% of Life Office Assets Backing Australian Liabilities	83%	82%
% of All Super Assets	32%	34%

## Premium Movements - Australian Business

\$ million	Contractual Regular Premium Business							Other Business	
	In Force at	Increases	Decreases in the Period				Other	In Force at	New Single
	Beginning of Period	in the Period	Claim	Maturity	Voluntary Discontinuance	Other	Movements	End of Period	Premiums
<i>Ordinary</i>	2,451	462	10	16	353	58	102	2,375	2,527
<i>Super</i>	4,143	1,079	19	28	647	117	309	4,103	28,419
<b>Total</b>	<b>6,595</b>	<b>1,542</b>	<b>29</b>	<b>45</b>	<b>999</b>	<b>175</b>	<b>412</b>	<b>6,477</b>	<b>30,946</b>

## Industry Structure

Group	Statutory Fund Assets						Total Premiums - Australian Business *	
	Backing Australian Liabilities			Backing Total Liabilities			\$m	Industry Share
	\$b	Annual Change	Industry Share	\$b	Industry Share	Group		
1 AMP	52.7	9%	29%	55.7	29%	1 AMP	9,781	26%
2 Commonwealth Life/Colonial	25.1	6%	14%	25.5	13%	2 Commonwealth Life/Colonial	4,666	12%
3 Lend Lease	25.2	7%	14%	25.2	13%	3 Mercantile Mutual	3,245	9%
4 National Mutual/AXA	15.7	9%	9%	17.8	9%	4 Lend Lease	3,190	9%
5 Mercantile Mutual	14.4	13%	8%	14.4	8%	5 Westpac Life	2,770	7%
6 Westpac Life	8.4	11%	5%	8.4	4%	6 National Mutual/AXA	2,261	6%
7 National Aust Financial Management	5.5	10%	3%	5.5	3%	7 Macquarie Life	1,892	5%
8 Zurich Life	5.3	5%	3%	5.3	3%	8 ANZ Life	1,478	4%
9 ANZ Life	4.5	16%	2%	4.6	2%	9 National Aust. Financial Mgt.	1,459	4%
10 Norwich Union	4.2	9%	2%	4.2	2%	10 Zurich Life	957	3%
Top 3 Groups	103.1	19%	56%	106.4	56%	Top 3 Groups	17,692	47%
Top 10 Groups	161.2	12%	87%	166.7	88%	Top 10 Groups	31,698	85%
Foreign-Owned Groups	52.8	13%	29%	55.1	29%	Foreign-Owned Groups	8,229	22%
Bank-Owned Groups	52.0	57%	28%	52.5	28%	Bank-Owned Groups	11,594	31%
<b>Total Industry</b>	<b>184.6</b>	<b>10%</b>		<b>190.3</b>		<b>Total Industry</b>	<b>37,423</b>	
<i>of which overseas assets</i>	<i>27.6</i>	<i>19%</i>	<i>15%</i>	<i>33.1</i>	<i>17%</i>			

Notes : (1) National Mutual includes Aust. Cas. & Life. (2) AMP took control of GIO effective 4 Jan 1999. (3) Lend Lease includes MLC, MLC Lifetime.  
(4) Commonwealth Life took control of Colonial effective 13 June 2000. \* Total Premiums are the regular inforce premiums at the end of the period plus the new single premiums.

**Product Type - Australian Business**
**Assets Under Management**
**Premium Income**
**Policy Payments**

	Superannuation	Ordinary	Total	Superannuation	Ordinary	Superannuation	Ordinary
	\$ million			\$ million		\$ million	
<i>Individual Business</i>							
Investment Account	11,301	2,778	14,080	2,058	240	3,045	704
Investment Linked	52,706	6,323	59,029	12,273	619	9,372	1,313
Allocated Annuity - Non-Inv Linked	996	0	996	368	0	166	0
Allocated Annuity - Inv Linked	13,920	8	13,928	3,621	0	1,676	1
Other Annuity - Lifetime	3,314	590	3,904	590	267	445	175
Other Annuity - Term	2,761	3,049	5,809	976	1,100	812	1,187
<i>Group Business</i>							
Investment Account	10,693	14	10,707	1,631	-4	1,971	-1
Investment Linked	35,632	28	35,660	9,247	0	9,135	4
Allocated Annuity - Non-Inv Linked	497	0	497	20	0	11	0
Allocated Annuity - Inv Linked	90	0	90	28	0	19	0
Other Annuity	22	0	22	2	0	1	0

Note: Conventional, risk business, statutory fund reserves, unallocated profits etc are not included in this table

**New Business Premium - Australian Business**

<i>Group</i>	Ordinary				<i>Group</i>	Superannuation				Australian Liabilities	
	Single	Regular	Total	industry		Single	Regular	Total	industry	Asset Structure	
	\$ million			share		\$ million			share	Jun-00	
1 Westpac	945	28	973	33%	1 AMP	8,666	28	8,694	29%	Investment Linked	\$ 112.9 b
2 Citicorp Life	469	16	485	16%	2 Lend Lease	2,851	20	2,871	10%	Non-Investment Linked	\$ 71.7 b
3 Commonwealth Life/Colonial	297	58	355	12%	3 Commonwealth Life/Colonial	3,483	339	3,823	13%	<i>Total</i>	\$ 184.6 b
4 Mercantile Mutual	167	37	204	7%	4 Mercantile Mutual	2,199	236	2,435	8%		
5 ANZ Life	165	6	171	6%	5 Macquarie Life	1,892	0	1,892	6%		
6 National Mutual/AXA	83	79	162	5%	6 Westpac	1,520	99	1,619	5%		
7 Challenger Life No.2 Limited	118	0	118	4%	7 ANZ Life	1,278	1	1,279	4%		
8 AMP	59	34	93	3%	8 National Aust Financial Man.	1,201	32	1,233	4%		
9 Lend Lease	33	24	57	2%	9 National Mutual/AXA	907	145	1,052	4%		
10 Norwich Union	38	18	55	2%	10 Bankers Trust	794	0	794	3%		
Top 3 Groups	1,711	102	1,813	61%	Top 3 Groups	15,000	388	15,388	52%		
Top 10 Groups	2,374	299	2,673	89%	Top 10 Groups	24,791	900	25,692	87%		
Foreign-Owned Groups	1,001	238	1,238	41%	Foreign-Owned Groups	5,950	531	6,480	22%		
Bank-Owned Groups	2,006	162	2,168	73%	Bank-Owned Groups	10,552	495	11,047	37%		
<b>Total</b>	<b>2,527</b>	<b>462</b>	<b>2,989</b>		<b>Total</b>	<b>28,419</b>	<b>1,079</b>	<b>29,498</b>			